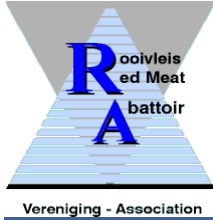


# Red Meat Abattoir Association



## PRICE INFORMATION

### Historical Reporting

T: (012) 349-1238/9

F: (012) 349-1240

www.rmaa.co.za

#### BACKGROUND / AGTERGROND

The Red Meat Abattoir Association (RMAA) was founded in February 1991 as an independent membership-based organization. Prior to the 1994 deregulation process, the abattoir industry comprised mainly of larger high throughput abattoirs. The deregulation process accomplished an increase in the number of abattoirs to over 500. These events led to the need for current up to date price information. The RMAA therefore initiated the price information system with a database of historical and current price information.

*Die Roivleisabattoirvereniging is in Februarie 1991 as 'n onafhanklike lede-organisasie gestig. Voor die deregulasieproses in 1994 het die abattoirindustrie hoofsaaklik uit 'n aantal hoë deurset abattoirs bestaan. Na deregulasie het die aantal abattoirs aansienlik gestyg aangesien daar landswyd talle kleiner abattoirs opgerig is. Hierdie gebeure het gelei tot 'n behoefte aan korrekte en intydse prysinligting. Die RVAV het die prysinligtingstelsel ontwikkel en historiese en resente inligting word in die databasis gestoor.*

#### PURPOSE OF PRICE INFORMATION SYSTEM / DOEL VAN DIE PRYSINLIGTINGSTELSEL

The RMAA strives to create and maintain an information system containing relevant and historical data essential for planning and development purposes. The primary objective is to timeously release accurate and valid information to the benefit of the South African abattoirs industry. **It is important to ensure a fair representation of the information. The RMAA therefore requests that you, the abattoir owner, commit to submitting your price information as per the procedure described below.**

*Die Roivleisabattoirvereniging streef daarna om 'n databasis van historiese en huidige pryse te implementeer en te onderhou, wat noodsaaklik is vir beplanning- en ontwikkelingsdoeleindes. Die primêre doelstelling is om intyds akkurate en relevante inligting beskikbaar te stel wat tot voordeel van die abattoir industrie kan dien. Die regverdige verteenwoordiging van die inligting is uiters belangrik. Die RVAV versoek dus dat u die abattoireienaar, instem om u prysinligting beskikbaar te stel soos uiteengesit in die prosedure hieronder.*

#### COSTS / KOSTE

The price information report is released once a week. All participating abattoirs will receive a report, free of charge. A fee determined from time to time, is payable by non-participating abattoirs and all subscribers.

*Die prysinligtingverslag word een keer per week vrygestel. Alle deelnemende abattoirs sal 'n gratis verslag ontvang. Nie-deelnemende abattoirs en intekenaars kan die verslag aankoop teen 'n bedrag wat van tyd tot tyd bepaal word.*

#### PROCEDURE / PROSEDURE

All participants are required to send their prices on a weekly basis to the RMAA before / or on Tuesday mornings 12:00. **All price information will be handled in a confidential way and will not be used for any purposes other than the price information system. The prices of participants who sign annexure A for the JSE contract will be provided to the JSE for audit purposes.** Prices will be analysed and a report compiled, which will be distributed to all participants via fax or e-mail.

Prices can be submitted via the following options:

- Meat Matrix Software (E-mail)
- Standard form (Fax or E-mail) –See attachment
- Excell (Fax or E-mail)
- Abaserve (E-mail)

*Deelnemers van die prysinligtingstelsel moet hul inligting vir die RVAV voor of op Dinsdag 12:00 instuur. Hierdie inligting word dan verwerk en 'n verslag opgestel. Die verslag word per e-pos of faks aan deelnemers gestuur. Die pryse vanaf abattoirs ontvang, word streng vertroulik hanteer en sal vir geen ander doeleindes gebruik word nie. Die pryse van deelnemers wat bylae 'n teken vir die JSE kontrak aan die JSE vir ouditdoeleindes voorsien sal word.*

Die prysinligting kan in een van die volgende formate gestuur word:

- Meat Matrix Software (E-pos)
- Standaard formaat (Faks of E-pos) –Sien aangehegte vorm
- Excell (Faks of E-pos)
- Abaserve (E-pos)

### **DEFINITIONS / DEFINISIES:**

**Selling Price:** Average price of carcass as directly supplied to Wholesaler (i.e. gate price)

Carcass: Selling price excludes:

- Vat
- Slaughter costs
- Transportation
- Fifth quarter
- Rebates

Hide: Feedlot hides  
Veldt hide

Skin: Baster glover skin  
Dorper skin

Merino's: Each

The following information regarding beef and sheep/lamb slaughtered to be supplied:

- **Number of units slaughtered for the week**
- **The average mass in kilogram**
- **Purchase price per kilogram**
- **Selling price per kilogram**

Rebates and transport should remain excluded from the selling price.

**Purchase Price:** Chilled carcass mass, **including the fifth quarter** as paid to feedlot or farmers.

Carcass Purchase price excludes:

- Vat
- Transportation
- Commission

**Slaughter Totals** Total slaughtering of the day whether the carcass was sold or not.

**Verkoopprys:** Gemiddelde prys van karkas alleen soos aan die handel verskaf  
(maw. hekprys)  
Karkas: Verkoopprys sluit die volgende uit:

- BTW
- Slagkoste
- Vervoerkoste
- Vyfdekwart
- Kortings

Huid: Voerkraal huid  
Veld huid

Vel: Baster glover (handskoen vel) of dorper vel. (Elk)

Merino(s) Elk

Die volgende inligting rakende bees en skaap/lam karkasse word verskaf:

- **Aantal eenhede geslag vir die week**
- **Gemiddelde gewig van karkasse**
- **Aankoop prys per kilogram**
- **Verkoopprys per kilogram**

Kortings en vervoer moet bly uitgesluit van die verkoopprys.

**Aankoopprys:** Koue karkas massa met die **vyfde kwart ingesluit**  
(Totale prys soos aan die voerkraal of produsent betaal)

Karkas: Aankoopprys sluit die volgende uit:

- BTW
- Vervoerkoste
- Kommissie

**Slaggetalle**

**Hoeveelhede:** Die dag se slagting ongeag of hierdie karkasse verkoop is al dan nie.

**CONTACT DETAILS / KONTAKBESONDERHEDE**

**RED MEAT ABATTOIR ASSOCIATION / ROOIVLEISABATTOIRVERENIGING**

Phone / Tel: (012) 349 1237/8/9  
Fax / Faks: (012) 349 1240  
Postal Address/ P.O. Box / Posbus 35889  
Pos Adres: Menlopark  
0102  
Contact persone/ Michelle Coertzen  
Kontak persoon 012-3491237/8/9  
E -mail: [marketing@rmaa.co.za](mailto:marketing@rmaa.co.za)

The price information report may not be reproduced or transmitted in any form or by any means, including recording by any information storage and retrieval system, without prior written permission from the RMAA.

Die prysinligtingverslag mag onder geen omstandighede, sonder die vooraf skriftelike toestemming van die RVAV gereproduseer, in enige inligtingstelsel bewaar of in enige vorm weergegee word nie.

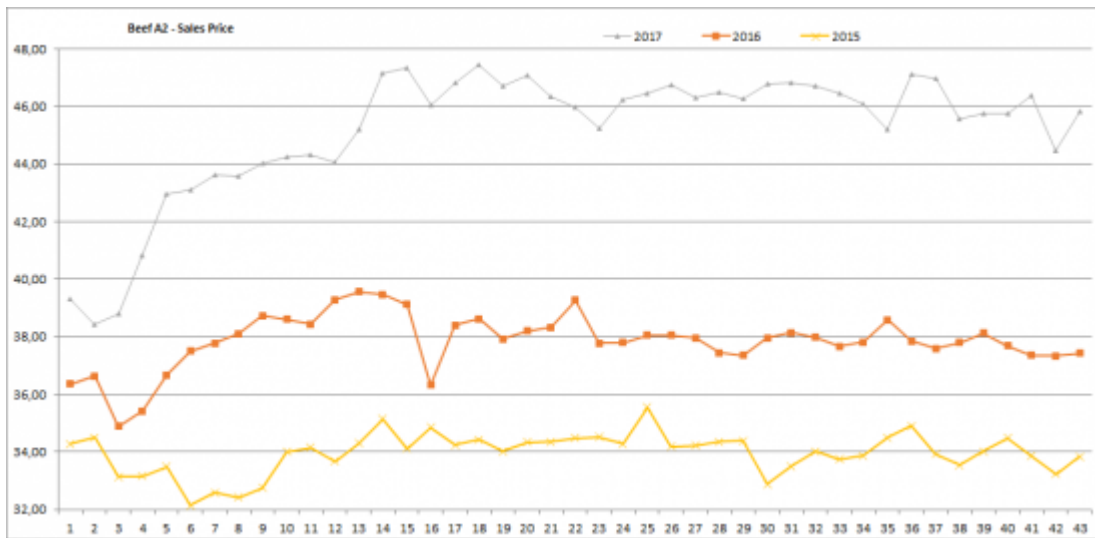
The contents of the price information report are for general information only and the RMAA accepts no responsibility or liability whatsoever for any loss, whether it be direct, indirect or consequential, arising from this information. The past monthly data is available on our website.

*Die inhoud van die prysinligtingverslag is slegs vir algemene inligting bedoel en die RVAV aanvaar geen aanspreeklikheid vir enige verliese gely deur die gebruik van hierdie inligting nie. Die maandelikse geskiedenis data is beskikbaar op ons webtuiste.*

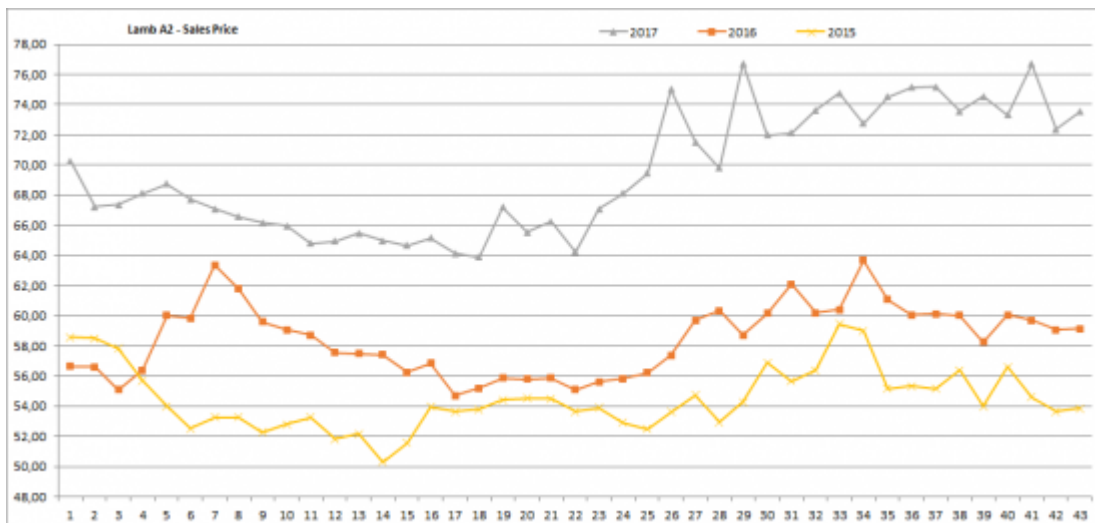
**Please make sure that the information that is sent to the RMAA is as per definition determined by the board of the association. Verseker asb dat die informasie wat aan die RVAV gestuur word per definisie is soos deur die RVAV raad bepaal.**

### Comparison Graphs

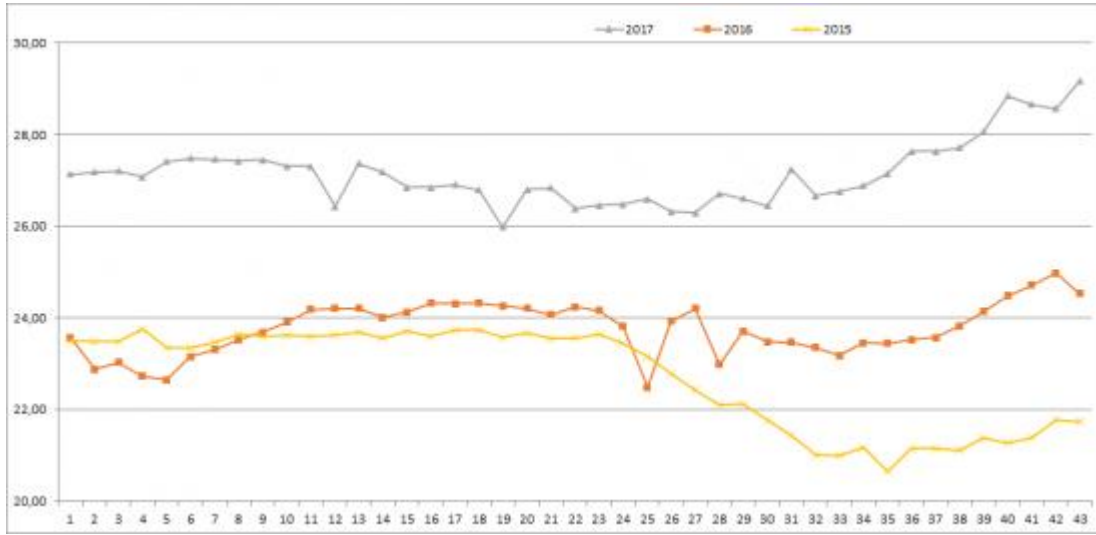
BEEF A2 SALES PRICE 2015 – 2017

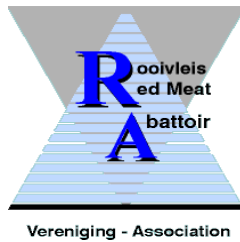


LAMB A2 SALES PRICE 2015 – 2017



65 – 79.99kg O SALES PRICE 2015 – 2017





## PRICE AND/OR ABATTOIR INFORMATION APPLICATION 2018

Note that all applications are subject to managerial approval.

### SERVICE

(Indicate which service you are interested in)

<b>Price Information Report:</b>	Members:	Weekly Subscription: R 100.00 <input type="checkbox"/> Annual Subscription: R5 000.00 <input type="checkbox"/>
	Non Members:	Weekly Subscription: R 150.00 <input type="checkbox"/> Annual Subscription: R7 000.00 <input type="checkbox"/>
<b>Abattoir Contact List:</b>	Non Members:	National list: R1 930.00 <input type="checkbox"/> Provincial list: R 350.00 <input type="checkbox"/> Indicate province: _____
Reason: (Please indicate the reason you require the information)		

*All prices quoted are in ZAR and excluding 14% VAT*

### COMPANY INFORMATION

Company Name:		VAT No:	
Postal Address:		Physical Address:	
Telephone:	( )	Fax:	( )
Nature of Business:			

### CONTACT INFORMATION

Company Owner's Name:		Company Owner's Surname:	
Telephone:	( )	Fax:	( )
Cell:		E-mail:	
Contact Person's Name:		Contact Person's Surname:	
Telephone:	( )	Fax:	( )
Cell:		E-mail:	

### RMAA PAYMENT DETAILS

Kindly complete form and send to [info@rmaa.co.za](mailto:info@rmaa.co.za), you will receive an invoice with the exact amount and banking details indicated. For more information please contact Michelle 0123491237/8/9

*All prices quoted are in ZAR and excluding 14% VAT – Fax to the RMAA at (012) 349-1240*

### Office Use:

Approved – GN: \_\_\_\_\_ Date: \_\_\_\_\_ Filed:  Signed off:  System updated:  Copy of RC:

**UNDERTAKING PROVIDED BY MEMBERS' OF THE RMAA TO THE JSE**

JSE Limited ("JSE")  
Registration number: 2005/022939/06  
One Exchange Square,  
Gwen Lane,  
Sandown

Private Bag X991174,  
Sandton,  
2146,  
South Africa  
Email: commodities@jse.co.za

and

<b>Full name of RMAA Member</b>	.....
Registration number:	.....
Physical address	.....
	.....
Postal address	.....
	.....
Email:	.....

(hereinafter collectively referred to as the "parties")

**Introduction**

1. This undertaking is provided by ..... **[RMAA member]**, (hereinafter referred to as "**the RMAA Member**") to the JSE Limited in respect of the price information that the RMAA Member supplies to the RMAA.
2. The RMAA Member undertakes to ensure that it supplies accurate, correct and verifiable information to the RMAA in respect of the selling and purchase prices of A2 and A3 grade beef and lamb carcasses at its premises. This information will be supplied in accordance with the RMAA Price Information Reference Document as updated from time to time.
3. This price information will allow the JSE to comply with the peremptory requirements and obligations applicable to price settlement of the JSE Beef futures and options contracts as stipulated in the JSE Rules, Contract Specifications and Appendices thereto ("**the Purpose**").
4. An integral part of these obligations is the obligation imposed on the JSE to independently verify and/or validate price information used for price settlement of the cash settled beef contracts as submitted by the RMAA Member.
5. The JSE will appoint an accredited meat inspector to perform inspections and/or audits of the RMAA member's facilities and records of the prices beef carcasses received, stored and/or processed by the abattoir facility.

6. The parties record that any and all information, documentation and/or records obtained by the JSE during any such inspection or audit is by its nature confidential. (“**Confidential Information**”).

Therefore the parties agree as follows:

### **Record-keeping, Inspection and Reporting**

7. The RMAA Member shall:
  - 7.1 Maintain proper records, including the date of receipt, quantity, weight, quality, purchase price, and selling price of the beef carcasses to enable the JSE to verify and audit the beef carcass units stored and processed by the RMAA Member.
  - 7.2 Provide the JSE, either directly or indirectly via the industry association, with requisite price information on a weekly basis in line with industry practice. This information will reflect, amongst others, total carcass units per grade, dates of receipt and dispatch where applicable, weights of individual carcass units and their corresponding weighted averages, and respective purchase and selling prices.
  - 7.3 Furnish the JSE with a list of employees who will act as official contact persons authorised to issue price information and arrange for inspections as and when requested.

### **Care of Confidential Information**

8. The JSE receiving the Confidential Information will:
  - 8.1 Not disclose or communicate the Confidential Information to any person other than its employees who will be directly involved in work in respect of the Purpose and who have been made aware of the confidential nature of the Confidential Information and have agreed to act in accordance with the terms and conditions of this undertaking;
  - 8.2 Act on or use the Confidential Information only for the Purpose and will not make any copies or otherwise duplicate the Confidential Information save for the Purpose; and
  - 8.3 Protect the Confidential Information with the same degree of care with which it protects its own confidential information of like importance, but in any event not less than with a reasonable degree of care.

### **Governing law**

9. This undertaking is governed by South African law.

### **Notices**

10. A notice to a party served pursuant to the Services Agreement shall be sent by hand or by first class pre-paid post or by fax or by courier. A notice may not be given by email, and any such notice will be deemed to be ineffective.

### **Variation**

11. The Service Agreement and these Terms and Conditions may not be amended or varied except in writing and signed by both parties.



**Entire Agreement**

The Services Agreement, constitutes the entire understanding between the parties with respect to the subject matter of the Services Agreement and there are no conditions, warranties, terms, representations, collateral contract, promises or other obligations whether written, oral or implied other than those contained expressly in the Services Agreement or these Terms and Conditions.

**Signed for and on behalf of the parties:**

**JSE Limited**

Signature ..... Date .....  
Name and position .....  
Tel ..... Fax .....  
E-mail .....

..... **[RMAA Member]**

Signature ..... Date .....  
Name and position .....  
Tel ..... Fax .....  
E-mail .....

..... **[Witness]**

Signature ..... Date .....  
Name and position .....  
Tel ..... Fax .....  
E-mail .....